ANNEXURE D - QANTAS AND AMERICAN CURRENT CODESHARE PARTNERS

Qantas

See Annexure D1 attached.

American

American is a codeshare partner with **one**world member airlines and places its code on flights operated by the following **one**world member airlines: airberlin, British Airways, Cathay Pacific, Finnair, Iberia, Japan Airlines, LAN Airlines, Malaysia Airlines, Qantas Airways, Qatar Airways, Royal Jordanian Airlines, S7 Airlines, TAM Airlines, US Airways.

American also codeshares on the following additional airlines: Air Tahiti Nui, Alaska Airlines / Horizon Air, Cape Air Airlines, Eithad Airways, Fiji Airways, Gulf Air, Hainan Airlines, Hawaiian Airlines, Interjet, Jetstar Airways, Jetstar Japan, Open Skies, Seaborne Airlines, WestJet.

Core Partnership Portfolio

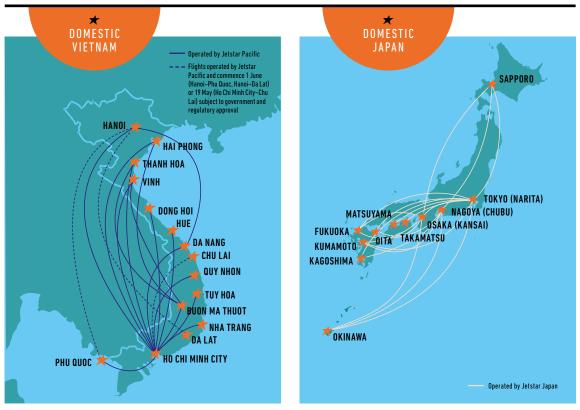
Codeshares & Joint Businesses

Region	Partner	Primary Scope / Purpose (AU/NZ to)
	American Airlines (AA)*	North America
North America	Alaskan Airlines/Horizon (AS)	West Coast US/Mexico
	WestJet (WS)	Canada
	Emirates (EK)	UKI/EU/MENA/(Asia)
Europe	Finnair (AY)*	Finland/Scandinavia
	British Airways (BA)*	• EU/UK
	Jet Airways (9W)	• India
	Bangkok Airways (PG)	Thailand/Rest of South East Asia
	China Airlines (CI)	Taiwan
	China Southern (CZ)	Guangzhou / South West China (Mainland)
	China Eastern (MU)	Shanghai / Mainland China (North East)
Asia	Vietnam Airlines (VN)	Vietnam
	Sri Lanka Airlines (UL)*	Sri Lanka
	JAL (JL)*	• Japan
	Jetstar Asia (3K/VF)	South East Asia
	Jetstar Japan (GK)	Domestic Japan
	Asiana (OZ)	• Korea
South America	LAN Chile (LA)*	South America
Jetstar	Jetstar (JQ)	Domestic AU/NZ/International
	Fiji Airways (FJ)	Fiji / (North America)
Pacific Islands / Domestic	Air Vanuatu (NF)	Vanuatu
	Air Niugini (PX)	• PNG
	Alliance Airlines (QQ)	Domestic AU
	Aircalin (SB)	New Caledonia
	Air North (TL)	Domestic AU
	Air Tahiti Nui (TN)	• Tahiti

* Denotes **one**world member

*In the know where we fly

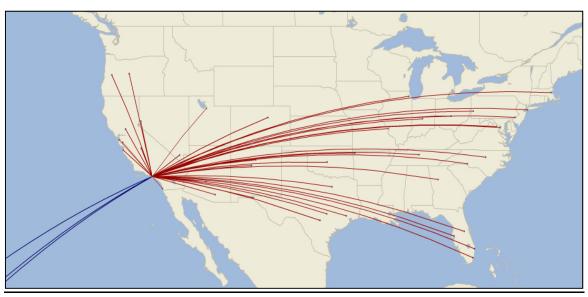






ANNEXURE F - AMERICAN ROUTE MAPS

American's Connections from Los Angeles

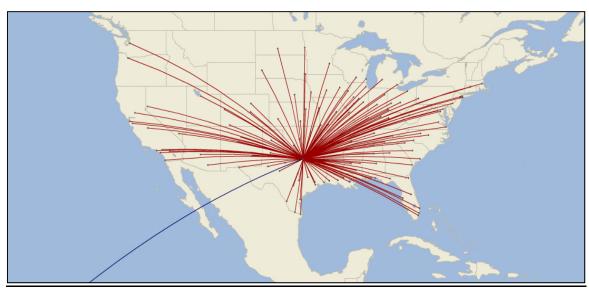


American service

Qantas service

Source: OAG Schedules & Diio

American's Connections from Dallas/Fort Worth



American service

Qantas service

Source: OAG Schedules & Diio

ANNEXURE G -TRANS-PACIFIC PASSENGER SERVICES MARKET DATA: NEW ZEALAND-US

Table 1: Total New Zealand-US Market Growth (Inbound and Outbound Passengers)

Period	Total Passenger Numbers	Annual Growth	
Calendar Year 2011	376,113		
Calendar Year 2012	357,896	-5%	
Calendar Year 2013	409,001	14%	
Calendar Year 2014	446,398	9%	
Average Annual Growth		6%	

Source: Statistics New Zealand (Infoshare)

<u>Table 2: New Zealand-US Total Passenger Share by Carrier, for Calendar Year 2014</u>

[CONFIDENTIAL]

ANNEXURE H -TRANS-PACIFIC PASSENGER SERVICES MARKET DATA: NEW ZEALAND-CANADA

Table 1: Total New Zealand-Canada Market Growth (Inbound and Outbound Passengers)

Period	Total Passenger Numbers	Annual Growth
Calendar Year 2011	101,549	
Calendar Year 2012	96,614	-5%
Calendar Year 2013	99,593	3%
Calendar Year 2014	101,133	2%
Average Annual Growth		0%

Source: Statistics New Zealand (Infoshare)

Table 2: New Zealand-Canada Total Passenger Share by Carrier, for Calendar Year 2014

[CONFIDENTIAL]

ANNEXURE I – FREIGHT MARKET SHARE DATA

Table 1: Total Share of Freight and Mail: US TO NEW ZEALAND 2010-2014

Calendar Year	Qantas	American	Total
2010	32%	0%	32%
2011	24%	0%	24%
2012	21%	0%	21%
2013	19%	0%	19%
2014 (JAN-NOV)	17%	0%	17%

Source: United States - Bureau of Transportation Statistics Latest Nov 2014

Table 2: Total Share of Freight and Mail: NEW ZEALAND TO US, 2010-2014

Year	Qantas	American	Total
2010	14%	0%	14%
2011	9%	0%	9%
2012	3%	0%	3%
2013	0%	0%	0%
2014 (JAN-NOV)	0%	0%	0%

Source: United States – Bureau of Transportation Statistics Latest Nov 2014.

Note: Qantas freighter services do not operate from New Zealand to the US. Qantas' direct passenger services between Auckland and Los Angeles ceased in May 2012.

Table 3: Total Volumes of Freight and Mail: US to NEW ZEALAND, 2010-2014

Year	Qantas (T)	American (T)	Total (T)
2010	12,491	0	12,491
2011	10,814	0	10,814
2012	9,942	0	9,942
2013	9,261	0	9,261
2014 (JAN-NOV)	8,281	0	8,281

Source: United States – Bureau of Transportation Statistics Latest Nov 2014

Table 4: Total Volumes of Freight and Mail: NEW ZEALAND to US, 2010-2014

Year	Qantas (T)	American (T)	Total (T)
2010	2,977	0	2,977
2011	1,732	0	1,732
2012	509	0	509
2013	0	0	0
2014 (JAN-NOV)	0	0	0

Source: United States – Bureau of Transportation Statistics Latest Nov 2014

Note: Qantas freighter services do not operate from New Zealand to the US. Qantas' direct passenger services between Auckland and Los Angeles ceased in May 2012.

